

Procurement Guide for Working with Pleavin Power





PASSIONATE PEOPLE. POWERFUL SOLUTIONS.

Founded in 2017, Pleavin Power has grown into a trusted provider of critical power services for businesses and organisations across the country.

Our journey has always been rooted in family values, with a focus on teamwork, high standards and excellent service.

When you work with us, you're choosing a partner who genuinely cares about delivering the best results.

We take pride in completing every project – big or small – with care and attention to detail. At Pleavin Power, we don't just meet your power needs; we go above and beyond to ensure reliability and performance you can count on.


Let's work together and experience the difference of partnering with a team that's passionate, experienced, and committed to getting it right.



NATIONWIDE SUPPORT. ALL DAY. EVERY DAY.

Our quick response time reflects our dedication to being there whenever and wherever you need us. Whether we're ensuring uninterrupted power for critical sectors like healthcare or supporting major events and construction projects, Pleavin Power is here to keep things running smoothly. We're ready to power your success, every step of the way.





INTRODUCTION TO PROCUREMENT WITH PLEAVIN POWER

When you partner with Pleavin Power in your procurement process, you're choosing high-quality, customised power solutions that drive project success. We offer a comprehensive range of generator solutions, power distribution equipment and related services essential for industries reliant on stable power—such as healthcare, construction and manufacturing.

With expertise in both generator sales and rentals, we provide end-to-end support, from initial consultation and site assessments to installation and ongoing maintenance. Our approach is tailored to meet each project's unique demands, ensuring that our power solutions are reliable, efficient and fully compliant with industry standards.

This guide is designed to support you through every step of the procurement process, ensuring a smooth collaboration that aligns with your project's specific power requirements from start to finish.

Our Role in your Procurement

We specialise in a comprehensive suite of services designed to power your project effectively and reliably:

- **Power Generation Equipment:** We provide a full range of generator solutions, including sales, hire, installation, and maintenance for equipment from 30kVA to 2500kVA, ensuring you have the ideal power source for any demand.
- **Site Assessment and Audits:** Our team conducts detailed evaluations to accurately assess power needs, identify efficiency opportunities and recommend tailored solutions.
- **Custom Support Packages:** From emergency backup and standby options to peak-demand management, we offer flexible packages that fit your specific power requirements.

Partnering with Pleavin Power as your subcontractor means you'll benefit from our deep technical expertise and industry insight, ensuring that every aspect of your power procurement is managed with precision and care.

Initiation and Needs Assessment

Objective: Define the power requirements and project scope

- Outline the project's power needs, including load capacity, duration and site specifics.
- Identify areas where Pleavin Power's expertise will add value, such as equipment sourcing, installation and ongoing maintenance.
- Assess the budget for power-related components to determine the appropriate scope of Pleavin Power's involvement.



Engaging Pleavin Power as a Sub-Contractor

Objective: Establish our role as a sub-contractor by:

- Reviewing our team's qualifications, certifications and relevant project experience.
- Formalising a subcontract agreement that outlines responsibilities, scope and terms.
- Determining insurance coverage, warranties and compliance with local regulations needed for the partnership.
- Confirming timelines and resource availability, ensuring alignment with the overall project schedule and key milestones.

Site Surveys and Assessments

Objective: Conduct an on-site survey to assess actual power requirements.

- Schedule a site visit with our engineers to evaluate specific power demands and challenges.
- Review environmental factors impacting power needs, including temperature, access points and any site-specific hazards.
- Generate a detailed report outlining recommended solutions, equipment specifications and any necessary infrastructure adjustments.



Developing Tailored Support Packages

Objective: Build a customised support package aligned with your project goals.

- We collaborate with you to develop a package that includes equipment recommendations, installation timelines and maintenance schedules.
- Tailor services to meet project-specific requirements, such as critical power backup for healthcare facilities.
- Review the proposal for cost-effectiveness, ensuring the package delivers high value and reliability throughout the project's lifecycle.



Implementation and Project Management

Objective: Coordinate the installation and management of power solutions with Pleavin Power.

- Assign a project manager from the procurement team to oversee our work to ensure alignment with the overall project timeline.
- Schedule installation and conduct thorough testing to confirm the performance and reliability of all installed equipment.
- Maintain open communication between your team, Pleavin Power, and other stakeholders for efficient issue resolution.

Finalising Contracts and Ongoing Support

Once installation is complete, it's important to finalise contractual terms with Pleavin Power, covering:

Maintenance and Support: Define maintenance schedules, repair timelines and emergency support protocols.

Warranties and Service Agreements: Review equipment warranties and responsibilities for service, replacements and spare parts.

Documentation and Training: Ensure staff are trained on equipment operation and have access to necessary documentation.



YOUR TEAM.



JACK PLEAVIN

CEO



CHRIS WOOSEY

ENGINEERING DIRECTOR



VICTORIA JEBB

OPERATIONS & SALES DIRECTOR



JAMES WEBSTER

TECHNICAL SUPPORT MANAGER



CHRIS LOYD

PROJECT MANAGER



NICKIE PLEAVIN

FINANCIAL CONTROLLER



NIKKI DAVIS

SERVICE MANAGER



DANIEL GREAVES

MECHANICAL TEAM LEADER



PLEAVIN STANDARDS

We are qualified, industry-leading power technicians with extensive experience:

- Experts in working on Critical Uptime sites, ensuring reliable operations.
- Decades of experience in power systems, delivering unmatched expertise.
- Trained in OFTEC standards for full industry compliance.
- Approved vendor with most FM companies and government facilities.
- Security-cleared to work on sensitive sites.
- Additive dosing and fuel stabilisation performed before leaving every site.
- SafeContractor and CHAS approved.

CASE STUDY.



OVERVIEW

This case study highlights how Pleavin Power effectively addressed United Glass Group's unique power requirements, ensuring an uninterrupted, off-grid supply for their sensitive equipment. The collaboration between the two companies demonstrates the importance of tailored solutions and clear communication in meeting critical power needs.

CHALLENGES

United Glass Group faced a critical challenge when seeking an off-grid power solution for their facilities. CEO Mark Harrison emphasised the need for uninterrupted power due to the sensitive equipment within their facilities. However, finding a solution that could meet the instantaneous power requirements of their toughening furnaces proved to be a significant hurdle. Despite exploring various options, including environmentally friendly alternatives, they struggled to find a reliable solution that could provide the necessary power without any disruptions.

SOLUTIONS

Upon referral from Brownhills Glass, Pleavin Power swiftly stepped in to address United Glass Group's urgent power needs. Led by CEO Jack Pleavin, the team proposed a comprehensive off-grid power solution tailored specifically to the unique requirements of the facilities. Recognising the urgency, Pleavin Power initially implemented a temporary solution to demonstrate the capability of their proposed system. Once proven successful, they proceeded to provide a permanent turnkey design, supply and installation of the off-grid power system.

BENEFITS

- Operational Efficiency
- Future Scalability
- Reduced downtime and costs
- Ongoing Support and Maintenance
- Long-term Stability
- Client Confidence

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“I don't think there's anyone in our facility that seriously thought when we cranked on the generators that the factory was going to operate perfectly - but it did! I think that says everything about the quality and the level of expertise that you get from Pleavin Power”

Mark Harrison

CEO United Glass Group Ltd.





PLEAVIN POWER

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